



EmblemHealth Individual Plans Commissions and Bonus Program

We appreciate your partnership.

We are pleased to offer commission on individual Qualified Health Plan and Essential Plan sales.

In order to be paid commission, you must be appointed with EmblemHealth and certified to sell individual plans by NY State of Health. Please review the new business and renewal commission terms listed below.

The following paperwork is required for appointment and should be forwarded to **individualsupport@emblemhealth.com** for processing:

- NYS Accident & Health License
- Selling Agent Agreement
- Selling Agent Application
- W9

For more information about our appointment process, please visit our broker portal.

Commission Schedules*

Individual and Essential Plans		
Line of Business	Selling Agent Commission	General Agents
Individual/Direct Pay	\$15PMPM	N/A
Essential Plan	\$25PMPM	\$10 Override

Key terms and features of the EmblemHealth Individual Plans Commission Program include:

- Commission is paid by the 15th of every month.**
- Commission schedule based on PMPM “per member per month.”
- Fast, convenient payments will be made by electronic funds transfer (EFT). Sign up in the broker portal.
- Use the broker portal to download commission statements and view your lines of business, all in one place.

Sign in to the broker portal at broker.emblemhealth.com/broker/s/login

Essential Plan Enrollment Bonus Program **NEW OPPORTUNITY!**

Now you can earn even more with us on Essential Plan enrollments! The more enrollments, the bigger your bonus!

GA Bonus Program (one-time payment on new enrollments)***			
Tier	Total enrollment	Per Member	Max. Bonus
1	41-50	\$12.00	\$600
2	51-75	\$14.00	\$1,050
3	76-100	\$16.00	\$1,600
4	101-150	\$18.00	\$2,700
5	151-200	\$20.00	\$4,000
6	Over 201	\$22.00	No cap, no maximum!

For more information and broker resources, visit emblemhealth.com/brokers.
For questions, email individualsupport@emblemhealth.com.

* Commission schedules are subject to change.
** Commission is paid after the member has made their initial premium payment.
*** Payments made after a member is enrolled for 30 days.

