



# EmblemHealth Individual Plans Commissions Program

We appreciate your partnership.

We are pleased to offer commission on individual Qualified Health Plan and Essential Plan sales.

In order to be paid commission, you must be appointed with EmblemHealth and certified to sell individual plans by NY State of Health. Please review the new business and renewal commission terms listed below.

The following paperwork is required for appointment and should be forwarded to **BrokerOps\_Licensing@emblemhealth.com** for processing:

- NYS Accident & Health License
- Selling Agent Agreement
- Selling Agent Application
- W9

For more information about our appointment process, please visit our broker portal.

## Commission Schedules\*

Individual and Essential Plans	
Line of Business	Selling Agent Commission
Individual/Direct Pay	\$15PMPM
Essential Plan	\$25PMPM

### Key terms and features of the EmblemHealth Individual Plans Commission Program include:

- Commission is paid by the 15th of every month.\*\*
- Commission schedule based on PMPM “per member per month.”
- Fast, convenient payments will be made by electronic funds transfer (EFT). Sign up in the broker portal.
- Use the broker portal to download commission statements and view all your lines of business, all in one place.

Sign in to the broker portal at [broker.emblemhealth.com/broker/s/login](https://broker.emblemhealth.com/broker/s/login)

## Essential Plan Referral Fee

## NEW OPPORTUNITY!

We now offer a second way for you to earn money with the Essential Plan. It’s a referral fee option that doesn’t require NY State of Health certification.

### Here’s how it works:

- First you get a candidate’s consent for us to reach out to them.
- Once we have their name and contact information, we do the rest!
- If they qualify, enroll, and stay in the plan for 30 days, EmblemHealth will pay you a one-time \$60 referral fee!
- Referral fees are paid every quarter.
- If you refer a member who disenrolls after 30 days, you cannot earn a referral fee for that member again until 12 months after the date of disenrollment.

To get started, email [individualsupport@emblemhealth.com](mailto:individualsupport@emblemhealth.com) for more information and an Essential Plan Permission to Contact Form.

For more information and broker resources, visit [emblemhealth.com/brokers](https://emblemhealth.com/brokers).

Have questions regarding your licensing status and/or EmblemHealth’s commission program? Please contact your designated sales representative or Account Services at **800-552-0103** or [brokerservices@emblemhealth.com](mailto:brokerservices@emblemhealth.com).

\* Commission schedules are subject to change.

\*\* Commission is paid after the member has made their initial premium payment.

